# Designed for Operations.

## Your challenges.

Supporting and administrating systems throughout the business

Ensuring that data is accessible to those that need it in the business in a manner that fits their role. i.e. internal or external

Reducing time spent by staff building reports and formatting data as opposed to working to their outlined responsibilities
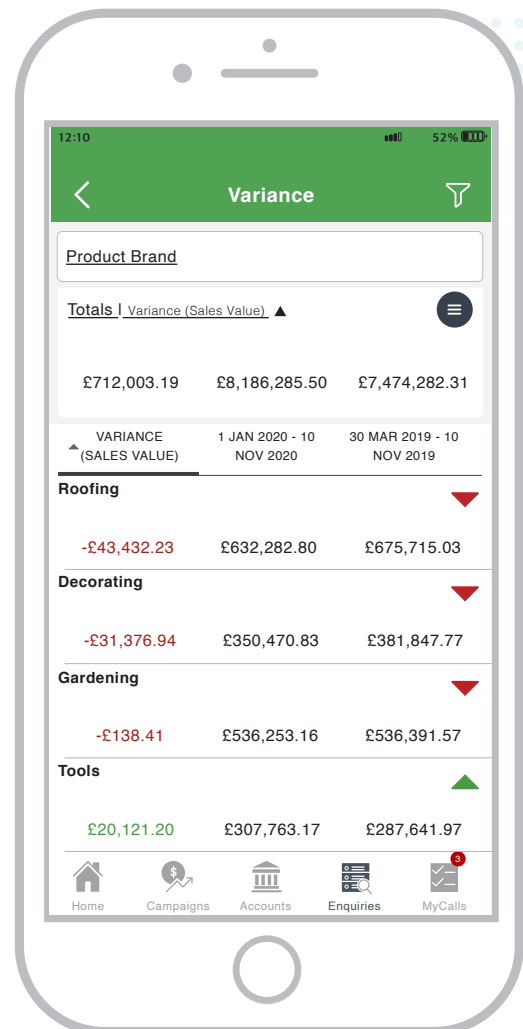
Maintaining governance in your organisation and ensuring that those who aren't updating relevant systems can be held accountable

Automating as much of the software process as possible to account for those members of staff who aren't as techincally proficient

Minmising the number of points of failure in your business, so that you aren't reliant on one person to ensure that problems are picked up when they should be

| | | |
|---|---|---|
| 12:10 | | 52% |
| **Variance** | | |
| Product Brand | | |
| Totals | Variance (Sales Value) ▲ | | |
| £712,003.19 | £8,186,285.50 | £7,474,282.31 |
| VARIANCE (SALES VALUE) | 1 JAN 2020 - 10 NOV 2020 | 30 MAR 2019 - 10 NOV 2019 |
| **Roofing** | | ▼ |
| -£43,432.23 | £632,282.80 | £675,715.03 |
| **Decorating** | | ▼ |
| -£31,376.94 | £350,470.83 | £381,847.77 |
| **Gardening** | | ▼ |
| -£138.41 | £536,253.16 | £536,391.57 |
| **Tools** | | ▲ |
| £20,121.20 | £307,763.17 | £287,641.97 |

Home   Campaigns   Accounts   Enquiries   MyCalls

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## Your benefits.

Our integrated and automated system is accurate and relevant when needed by the users and does not need to be administered

sales-i managed service so users can interact directly with us to get their issues resolved

A comprehensive data hieracy that limits what users can access dependent on their roles

Proactive notifications generated by the system with less dependency on human involvement reducing potential error

Simple dynamic interface that allows users of any skillset to access the relevant information quickly

KPI reporting allowing management to monitor who is and who isn't updating relevant systems

Map  Satellite

Top 250 Customers YTD that have not bought in the last 60 days

Prospect
Customer

**TRINITY BUILDERS (C02959)**
21 DEVONSHIRE ROAD,
UPTON, WIRRAL, CH49 6NN
View Dashboard

**D A BLACKWELL (C00741)**
57 GREEN LANES,
PRESTATYN, DENBIGHSHIRE,
LL19 7BH
View Dashboard

**GEORGE B CLARK (C02270)**
138 VILLAGE ROAD,
BROMBOROUGH, WIRRAL,
CH62 7ET
View Dashboard
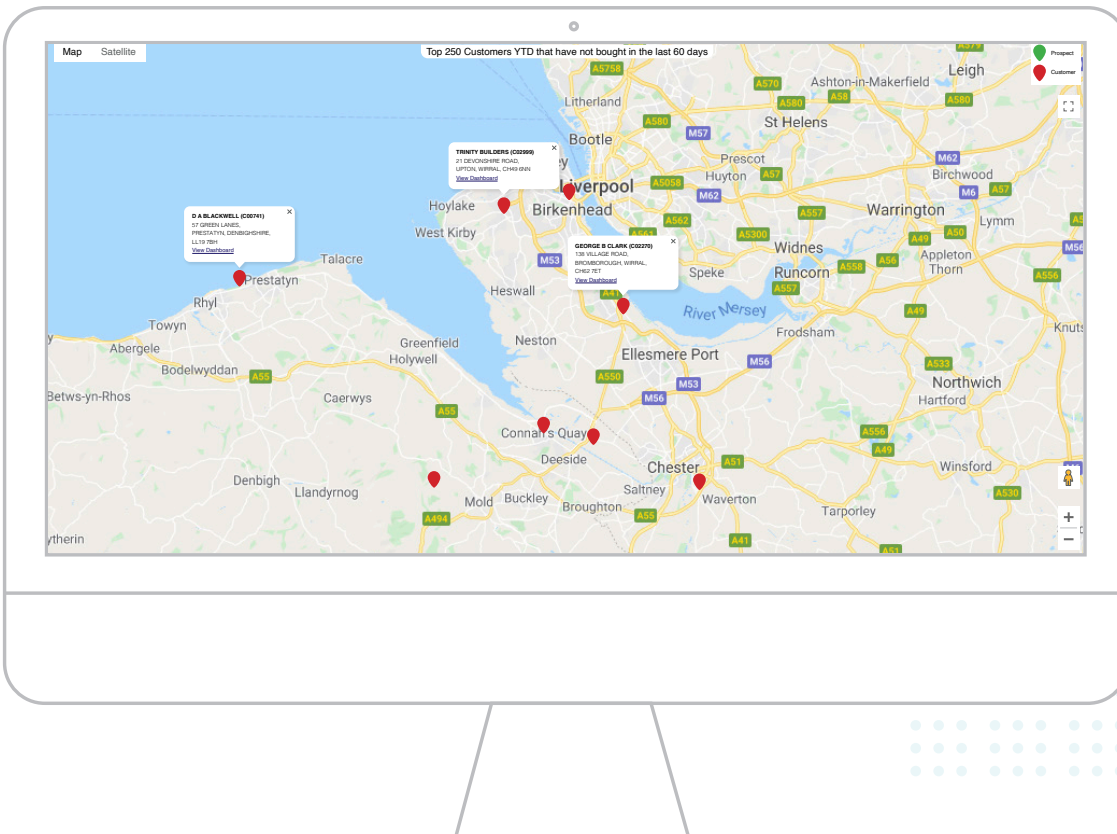
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## Important things to know.

- sales-i implement, train and support our customers as a managed service to lighten the load of our customers

- Our integration is automated to run daily and populate sales-i with the necessary information without any manual routine

- In addition to our browser software, there is a dedicated app for sales-i on your smartphone or tablet

- sales-i gives external staff the ability to capture data in a structured fashion as opposed to on paper or through peripheral systems

- Our customers contracts are subject to our ability to integrate sales-i to an acceptable level, if we are unable to do so the order is void and there is no cost to the customer

## Testimonials from your peers.

*"With in-depth and detailed insights, we already know much more than we did yesterday."*

PETER BAINES
INFORMATIONAL MANAGER

*"Where there used to be shadows regarding certain practices, product lines or customers, there is now a bright spotlight on them."*

SEAN RYAN
EVP/COO

*"sales-i has become a permanent staple in our company. It embodies our core values: accountability, honesty, teamwork, urgency and caring. But it also still allows us to be flexible and passionate about what we do in the field. "*

DANIEL EDMONSON
COMMERCIAL DIRECTOR

*"It's definitely one of, if not the best, I.T. purchases we've made in the last couple of years. I love it to bits!"*

CHARLIE RAWSON
E-COMMERCE ADMINISTRATOR

*"sales-i quickly provided all the information we derived from "old school" reporting within a fraction of the time. This immediately gave us return on investment that made the switch worthwhile. Financial information takes seconds rather than potentially hours. The team saves 2-4 hours a week thanks to sales-i."*

GARETH WATERS
OPERATIONS MANAGER

# sales-i

# Sell smart - every day.

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